

To,
Tata Motors Ltd.,
Pimpri Plant,
Telco Road,

Pune, MAH - 411 018

Attn. : Mr. Umesh Purandare, Construction Dept.

Ref. : Your P.O.No. 2510161830 Dtd. 07/08/2013 & our confirmation.

Dear Sir/s.

1. Against your Order No. 2510161830 Dtd. 07/08/2013 we have supplied you Fabricare Rooftop Catwalk System / Fabricare KatNet System. Upon your request that the demonstration be arranged, we are deputing our team of following persons to demonstrate the best use on **12/09/2013**

- a) Mr. Jayprakash Sathe
- b) Mr. Abhay Khurjekar,
- c) Mr. Prakash Kharat, Demonstrator
- d) Mr. Vasant Shinde, Demonstrator

2. All the concerned, including contractor's labour, your departmental workers & supervisory staff be kept present to avoid repetition.

3. **Our demonstrator is not an expert in Roof Working**, but he knows best formations. In the interest of Safety of your workers and understand best possible usage of the system, it will be essential that all those present get thoroughly trained. Our demonstrator will have an occasion to be only once on your roof but, your workers will be working all along their tenure. So, **it is in their interest to understand and co-operate**, which we are sure, that they will - **under your authority, guidance and instructions**.

4. Considering your vast ~~A.C.~~ Roof area we foresee a bulk order to follow in near future. We thank you for your esteemed order and assure you our Best at all times. As a token of acknowledgement of having given a successful demonstration, may we request you to please sign and seal the copy of this letter enclosed ?

5. In addition, they shall demonstrate the working of rooftop safety Nets also - a novel concept for SAFE and SPEEDY work on fragile rooftop of A.C. sheets.

Thanks & Regards

Yours in Safety,




Jayprakash Sathe

Demonstration carried out successfully.

For, Tata Motors Ltd.,
Pune, MAH - 411 018

*Demonstration done
for fixing crawling
ladder on roof*



12/9

Mr. Umesh Purandare, Construction Dept.