

G / F03/ A.P / I – 0003 / 0091

02 March 2013

To,

Bharat Petroleum Corpn. Ltd.,
Kochi Refinery,
Ambalamugal,

Kochi, KER - 682 302

KATALIST
SAFETY SYSTEMS
(Formerly 18725, Shivaji Nagar
187/25, Shreephal, Ghole Road
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Attn. : Mr.T.V.Raghuthaman. Dy.Mgr. (P&CS) / Mr.A.V.Naizu Dy. Mgr. Safety

Ref. : Your P.O.No. 4503889476 Dtd. 05/11/3012 & our confirmation on 20/08.

Dear Sir/s.

1. Against your Order No. 4503889476 Dtd. 05/11/3012 we have supplied you Fabricare Rooftop Catwalk System / Fabricare KatNet System. Upon your request that the demonstration be arranged, we are deputing our team of following persons to demonstrate the best use.

- a) Mr. Abhay Khurjekar, Director
- b) Mr. Prakash Kharat, Demonstrator

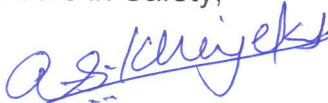
2. All the concerned, including contractor's labour, your departmental workers & supervisory staff be kept present to avoid repetition.

3. **Our demonstrator is not an expert in Roof Working**, but he knows best formations. In the interest of Safety of your workers and understand best possible usage of the system, it will be essential that all those present get thoroughly trained. Our demonstrator will have an occasion to be only once on your roof but, your workers will be working all along their tenure. So, **it is in their interest to understand and co-operate**, which we are sure, that they will - **under your authority, guidance and instructions**.

4. Considering your vast A.C. Roof area we foresee a bulk order to follow in near future. We thank you for your esteemed order and assure you our Best at all times. As a token of acknowledgement of having given a successful demonstration, may we request you to please sign and seal the copy of this letter enclosed ?


5. In addition, they shall demonstrate the working of rooftop safety Nets also – a novel concept for SAFE and SPEEDY work on fragile rooftop of A.C. sheets.

Thanks & Regards,
Yours in Safety,


Jayprakash Sathe

Demonstration carried out successfully.
For, Bharat Petroleum Corpn. Ltd., Kochi Refinery,
Kochi, KER - 682 302

Mr.T.V.Raghuthaman, / Mr.A.V.Naizu
Dy.Mgr. (P&CS) Dy. Mgr. Safety


A.K. DAS
CMC(F&E)

KATALIST GROUP